PRESSURES DRIVING LABS TOWARD AUTOMATION

Top 5 metrics used to assess lab performance
1. Productivity (cost-per-test)
2. Total Cost to Hospital
3. Quality of Results
4. Speed of STAT TATs
5. Consistency of TATs

Top 3 reasons labs are seeking automation
1. Improve STAT Turnaround Times
2. Reduce Errors
3. Improve Productivity

Lab workloads are growing quickly
66% increase in healthcare consumption per capita since 2000

Estimated shortage of
8,000 techs per year

Labs make up 3-5% of a hospital's annual operating budget

LabCorp & Quest promise C-suites up to 20% savings if labs are outsourced

70% of hospitals surveyed in 2018 were planning to acquire automation to help improve performance

50% increase in automation-adoption rate of small-to-medium hospitals since 2016

Discover how Beckman Coulter is bringing the benefits of automation to laboratories of every size.
Visit beckmancoulter.com/en/products/automation

4. www.modernhealthcare.com/article/20140830/MAGAZINE/308309895/outsourcing-lab-services-can-save-money-but-it-s-not-that-simple
5. Laboratory Automation Marketing Monitor Report (LAMM), 2018

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